

NORTH TEXAS DEALMAKERS

THE TEXAS
LAWBOOKDALLAS
BUSINESS JOURNAL

LEGAL

**DANOW**
PARTNER, VINSON
AND PARTNERS

Danow has built his law practice over 20 years. The law firm is a Dallas-based transfer firm that has a program in its sale of financial, which he led to earlier years. But Kansas firm Worldwide made an offer earlier this year that the company was considering. Keeping it in Dallas, Danow advised the Dallas-based Daseke law firm of Lone Star Transportation and the sale of one of the fleets of open-bed

**MICHAEL
CONSIDINE**
PARTNER,
JONES DAY

Michael Considine represents both major corporations and private equity firms. His industries range from manufacturing and real estate to nuclear companies and oil and gas firms. He advised Procter & Gamble in its sale of the Duracell battery company to Warren Buffett's Berkshire Hathaway last year for \$2.9 billion. It took some creative maneuvering. P&G used what's known as a "cash rich private split" by moving the Duracell business to a newly formed subsidiary and exchanged its shares in the subsidiary for P&G shares that were owned by Berkshire.

**ALAIN
DERMARKAR**
PARTNER,
JONES DAY

Alain Dermarkar represents companies in the U.S., Asia, and Europe with M&A deals but also helps financiers with their equity and deal offers. He was involved with Newell Brand's \$16 billion acquisition of Jarden that was announced last April. Partially due to his work, the same company that makes Rubbermaid containers will make Mr. Coffee coffeemakers, too. Dermarkar was made a partner in the firm in January 2016.

**KELLY
DYBALA**
PARTNER, SIDLEY
AUSTIN

Kelly Dybala joined Sidley Austin in 2013 and focuses on the finance piece of the deal making process and advises clients - often private equity firms - on how to structure the debt they raise. The usual debt levels, or leverage, for most deals is hovering at about six times the value of the company's net earnings (EBITDA), Dybala said, giving banks room to offer terms they once did before the financial crisis. Debt levels aren't typically going higher though because it's often easier for an investor to just put in more equity at a lesser cost. "There's a lot of money out there that needs to get invested that built up over the years."

**BEN
HERD**
PARTNER, THOMPSON
& KNIGHT

Ben Herd typically works real estate deals and financing for commercial mortgage-backed securities. But he represented a minor league baseball team in the sale of the club. The deal included having to get approval from Major League Baseball and dealing with attendance-based incentive payments.

**DAVID
KER**
PARTNER,
JONES DAY

David Ker represents clients offering services but has been in several deals at Jones Day. He represented Herd when it sold its \$3.1 billion computer manufacturing business. He has been in the business of making transactions. Considine is the co-owner of the company to negotiate with the company that built up over the years.

DALLAS WOMEN IN TECH SUMMIT

SUMMIT, APRIL 26, 2017 | IRVING CONVENTION CENTER

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QUESTIONS
INCLUDE

- Creating a Culture of Inclusion and Diversity
- Harnessing Technology for Social Good - And How it Affects Us All
- Dynamic and complex decision-making in an ecosystem of business and IT. Is your brain fit for it?
- Four Big Questions Answered from Women Trailblazers in Tech
- Igniting Business Evolution With Tech Capabilities

Featuring an impressive lineup of speakers including:

Sarah Miller,
SVP and CIO, Neiman
MarcusGinger Shelhimer,
Head of Mergers &
Acquisitions for HR, Talent
Acquisition, EricssonAngela Yochem,
Chief Information
Officer and SVP,
Rent-A-CenterValerie Freeman,
Founder & CEO,
Imprimis GroupMULTIFAMILY AND HEALTHCARE
LOAN SALE 2017-1

Approximate Portfolio Size
Unpaid Principal Balance: \$59 Million
Total Number of Loans: 10
Multifamily Loans - 2
Healthcare Loans - 8

Scheduled Bid Date: April 26, 2017

For further information,
please visit the HUD MHLS 2017-1 website at
www.hud.gov/fhaloansales

MHLS 2017-1 includes mortgage notes
secured by properties in the following states:
CT, IL, MI, NC, TX, and USVI

Transaction Specialist:

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